



TRACODI

No.: **07/2021/TTĐH-HĐQT-TCD**

Ho Chi Minh City, 7 April 2020

PROPOSAL

Re: The Business Plan 2021

To: Shareholders of TRACODI

- Pursuant to the Law No. 59/2020/QH14 passed by the National Assembly of the Socialist Republic of Vietnam on Enterprise on 17 June 2020;
- Pursuant to the Law No. 54/2019/QH14 passed by the National Assembly on 26 November 2019 on Securities;
- Pursuant to the Charter of Transport and Industry Development Investment Joint Stock Company (TRACODI) approved by BOD on 4 February 2021 – according to the authorization by the General Meeting of Shareholder through postal ballot on 8 December 2020 (which was amended and supplemented at its 14th session);
- Pursuant to the consolidated financial statement 2020, of Transport and Industry Development Investment Joint Stock Company (TRACODI), has been audited by Southern Auditing and Accounting Financial Consultancy Services Co., Ltd (AASCS).

Based on performance, actual situation and capacity of the Company in 2020, the Board of Directors kindly proposes the business plan 2021 to shareholders with key indicators as follows:

Unit: VND million

No.	Main indicators	2020	2021F	% Forecast/ Performance
1	Gross revenues from sale of goods and rendering of services	2,852,633	3,203,484	112.30%
2	Operating profit	373,265	444,386	119.05%
3	Profit before tax	178,030	342,580	192.43%
4	Profit after tax	146,474	280,164	191.27%
5	Dividend	11%	14%	127.30%

Kindly submit to shareholders for consideration and approval.

Kind Regards,

Recipients:

- The AGM;
- Archived: BOD, BS Dept

**FOR AND ON BEHALF OF THE BOARD OF
DIRECTORS
CHAIRMAN**

Nguyen Ho Nam